



Course title: International Contracts

ECTS credit allocation (and other scores): 8

Semester: autumn

Level of study: ISCED-7- long-cycle programmes (EQF-7)

Branch of science: Social sciences

Language: English

Number of hours per semester: 30

Course coordinator/ Department and e-mail: : dr hab. Marek Salamonowicz, [m.salamonowicz@uwm.edu.pl](mailto:m.salamonowicz@uwm.edu.pl)

Type of classes: classes

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#### Substantive content

CLASSES and LECTURES: - Commercial agreements and The Principles of European Contract Law. UNIDROIT - principles international commercial contracts. United Nations Convention on Contracts for the International Sale of Goods. 1. Sale contract. 2. Construction (building) contract. 3. Franchise contract. 4. Leasing contract. 5. Factoring contract. 6. Agency contract. 7. Commission (services) contract. 8. Insurance contract. 9. Sedition (transport) Contract. 10. Banking agreements. 11. Joint venture (collaboration) contract. 12. Research and development contract. 13. Distribution agreement. 14. Licensing (software, know-how, industrial property, trade mark) agreement. 15. Storage contract. 16. Others where agreement is concluded in the course of commerce. (In analysing contract following issues can be considered) 1) Essentialia negotii. 2) Main features. 3) Conclusion of an agreement. 4) Other rights and duties of parties. 5) Dissolution

Learning purpose: The main purpose of this subject is to provide knowledge about different forms of and types of international commercial contracts. Also students attention will be directed on intangible assets of undertakings like industrial property rights and unfair trade practices

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On completion of the study program the graduate will gain:

Knowledge: the student acquires knowledge about forms of international contracts and the principles of their functioning

Skills: the student will be able to determine the entity authorized to represent entrepreneurs or entities responsible for debts related to business operations, as well as preparation of contracts and negotiation

Social Competencies: the student will gain the competence to actively participate in legal services for entrepreneurs in international commerce

Basic literature: J. Embley, K. Bamford, N. Hancock, Commercial and Intellectual Property Law and Practice, 2016.

Supplementary literature: S. Vogenauer, J. Kleinheisterkamp, Commentary on the UNIDROIT principles of international commercial contracts (PICC), 2009

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The allocated number of ECTS points consists of:

Contact hours with an academic teacher: : 1.5 hour every second week

Student's independent work: analysing the chosen legal texts